



**PHOENIX MOUNTAIN ALPINE SKI SOCIETY**  
**2023 Annual General Meeting**  
**Minutes: October 23, 2023**  
**Held at Grand Forks Public Library Meeting Room**

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**Voting Members:** Sean Routley  
Don Colclough  
Bryan Pankoff  
Doug Huxter  
Shannon Frederick  
Bill Sperling  
Maddie Williams  
Chester Weibe  
Justin Darbyshire  
Colby Darbyshire

**Staff:** Cathy Astofooroff, Administrator  
Kim Nielsen, Lodge Manager  
Dayne Waterlow, Operations Manager

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**1. Call to Order**

Meeting called to order at 7:00 pm

**2. Attendance taken, quorum established**

**3. Appointment of Recording Secretary**

Appoint Shannon Frederick for recording secretary

Motion: Bryan Pankoff      Second: Doug Huxter

None opposed, Motion carried

**4. Adoption of Agenda**

Motion: Don Colclough      Second: Doug Huxter

None opposed, Motion carried

**5. Approval of 2022 Annual General Meeting Minutes**

Motion: Bryan Pankoff      Second: Doug Huxter

None opposed, Motion carried

## 6. **Presidents Report:**

President Sean Routley reported that Phoenix is back on track! With the support of many community members, business and staff under the direction of our Board of Directors, the ski hill had a great 22-23 season.

### **Highlights from 2022-2023:**

- Seabass Sullivan served as Area Manager for the 22-23 season bringing his varied skill set to oversee a successful year.
- Don and Sandy Colclough and Kim and Tonni Neilsen donated the purchase and upgrade of a mower. Brian Johnson donated his tractor and time to mow the hill.
- Brushing crew was overseen by Jamie Stewart and Adam Williams, which contributed to the hill being able to open early.
- Lift inspection and maintenance were completed well in advance of opening.
- Opening Day: December 23, 2022  
Closing day: March 25, 2023  
59 days open (51 days open in 2021-2022)  
2 free night skis sponsored by local businesses.
- Season Pass sales were a little down from 2021-2022 season, but lift ticket sales were up.
- Events were back! The Nancy Green Zone Race, the Phoenix Open and Spring Fling brought lots of people to the hill.
- Systems and various upgrades continue with admin support from Cathy.
- The School Program had a few hiccups but was well attended.
- The Racer Program had a successful year with new coaches including Doug Huxter, Tyler Vanmoll, Marcus Perkins and Ralli Frederick. Bill Ahrens continued to be a solid support as well as Shannon Frederick and other parent support.
- The concession had a great year with events contributing to its success. Kim as always brought her A game to Spring Fling with a Rock Star theme.
- Spring Fling was well attended and included the entertaining Dummy Downhill

### **Looking forward to the 2023-2024 season:**

- Lift inspection has been completed except for a few items to be completed by Dec 15.
- Tractor donated by Cate Turner, driven by John Malins using Phoenix mower has mowed most of the lower part of the mountain, Bobcat and Annie.
- Brushing crew led by Jamie Stewart has made a significant different working around the mowed areas.
- The Ski Patrol building has been upgraded to fix the water problem. Thank you, Don and all the other volunteers, for assisting with this.
- Dayne Waterlow is our new manager. Dayne officially starts in his new role November 15<sup>th</sup>. He has been taking the Lift 150 and 151 courses and his level 3 first aid course in preparation for his new role.

- Annual operation funding from Regional District and City of Grand Forks has been received.
- Outdoor funding Grand from West Boundary Community Forest received – you will see new picnic tables, BBQ, tents, fire put and other items.
- A successful grant application from Community Service Recovery Fund will provide a complete system upgrade including website, point of sales systems, inventory control, lesson and rental scheduling, school program scheduling, and staff scheduling among other much needed operational pieces.
- Our Event Equipment Project has seen donations from AM Ford, GF Credit Union, GF Realty, Interfor, RDKB, Rotary and StellerVista so far. Other applications are awaiting decisions. This project will provide for purchase of timing system, gates, gate panels, fencing, bibs, drills, radios, tents, heaters, etc – all of which will let us run events effectively and efficiently.
- Donation, grant and funding process continues to find funds to continue to upgrade Phoenix Ski Hill.
- Volunteers for projects and fundraising will continue to be a huge part of the success of phoenix.

**7. Financial Statement Report - (Balance sheet and income statement sheets provided to those in attendance for review)**

Doug Huxter reported that we had a good year! 2023 saw an 87% increase in concessions sales (an excellent rebound post-covid). Pass sales were down a little bit but the day ticket sales made up for that. Overall a revenue increase of 20%. Substantial donations and grants were received thanks to Cathy's hard work. Phoenix also received the insurance settlement of \$20 000. We have knocked down the debt of the snow cat from \$105 000 to just over \$20 000. Seabass did an excellent job in keeping our wage costs low even though minimum wage went up from the previous year. The season was finished off with \$6000 in the account, but we would like to see more of a buffer in the account in the future as there are still costs that arise in the months post ski season.

Cathy reported that she hopes to bring in funding and grants closer to the \$190 000 mark this year (we are rooting for you Cathy!). She keeps a close eye on available grants and opportunities for Phoenix, and as these funds come in they are allocated to specific projects. There are also other fundraising events that happen such as Founders Day in Greenwood, t-shirt and 50/50 sales. Cathy has been working with Maddie and Sean to organize our movie night at the GEM, and pass and t-shirt sales at the ski swap. A list of cash donations for 2022-2023 and 2023-2024 to date is attached.

**8. Election of Directors**

After serving two terms with the Phoenix Board of Directors, Don has handed in a letter of resignation. Don served from 2000-2013 and rejoined with us for the last two years. We thank you for all your years of service Don!

Currently 4 members are standing for re-election.

- Sean Routley- President
- Bryan Pankoff- Vice President
- Doug Huxter- Treasurer
- Shannon Frederick- Secretary

We have received 1 submitted nomination.

- Dave Jorgenson

Our bylaws state that we require a minimum of five members for operation, and that the current Board is released from their roles.

Motion to release the current Board members in order to elect new Board.

Motion: Don Colclough      Second: Doug Huxter

None opposed, Motion carried

Motion to elect the following as Board Members of Phoenix Mountain Alpine Ski Society for the 2023-2024 season, until the next Annual General Meeting:

- Sean Routley
- Bryan Pankoff
- Shannon Frederick
- Doug Huxter
- Dave Jorgensen

Motion: Don Colclough      Second: Doug Huxter

None opposed, Motion carried

**9. Other Business:**

The Ski Swap is October 28 at GFSS (drop off your equipment October 27). Phoenix will be in attendance with t-shirts and passes for sale.

Movie Night- November 23 at the GEM. We will have draw prizes to give away from Seasons and a TV from The Source. We hope to make it a double feature – both ski and snowboard.

No questions or comments from the floor.

**10. Appreciation:**

The Board wanted to show their appreciation to Don for his years of service. Sean Routley presented Don with the unveiling of a new sign for Gultch – “Don’s Gultch”. Shannon Frederick on behalf of Phoenix, the Board and Staff also presented Don with a crystal plaque for his desk.

**11. Adjourn 7:31**